





Compass Updates:

Returns between 1st September and 9th December = 21

BM1:

15 institutions now 100%

12 increased from partial to full achievement

3 remained at 100%

5 improved performance but not 100% yet

1 remained stable at 94%

Predictions:

8 institutions were 100% previously but haven't returned.

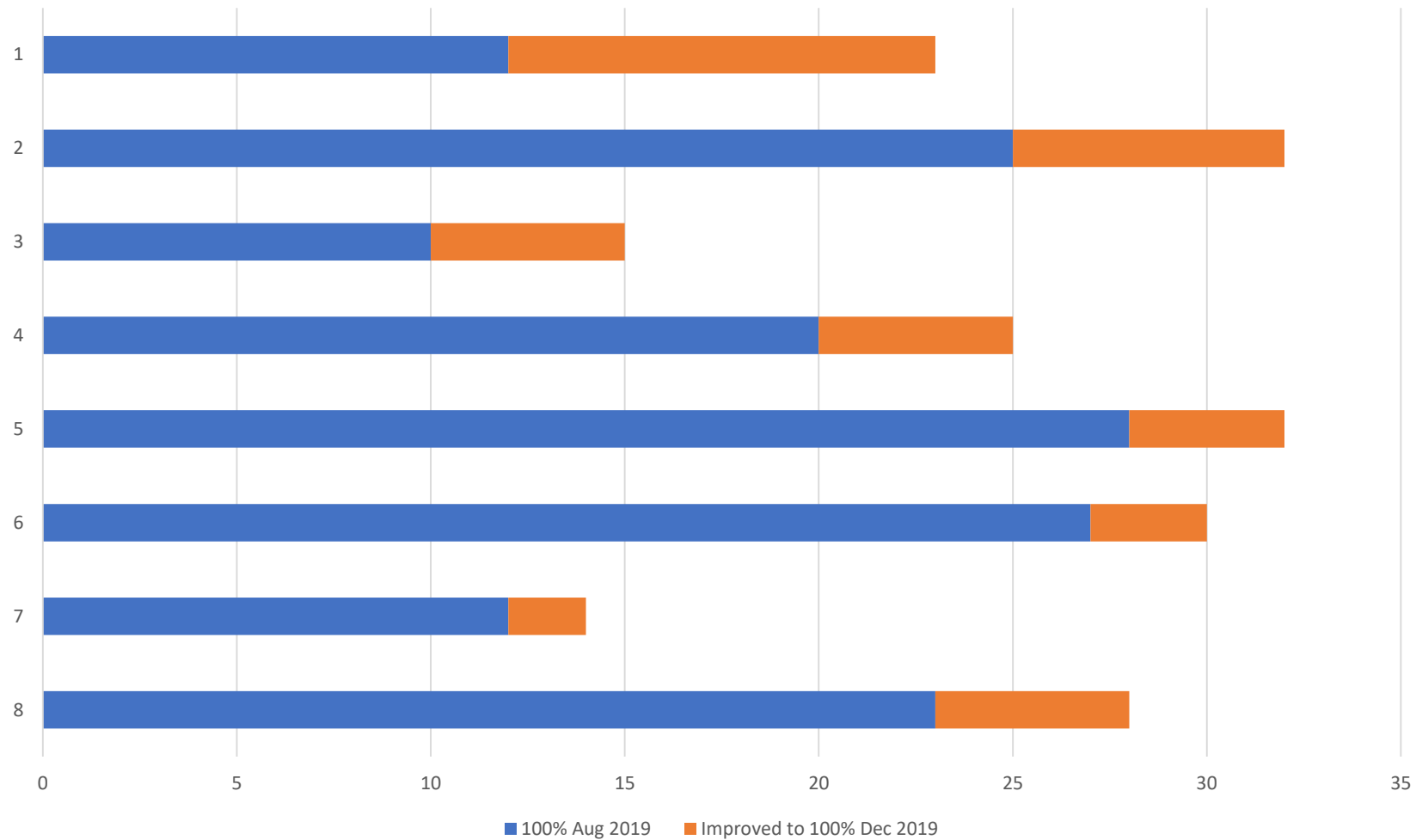
Potentially 23 institutions could show 100% achievement at the next return:

41% fully achieved from 26%

NA = 33%



Aug to Dec 100% achievement by number of institutions





Additional Funding Requests

EOTAS: collaborative careers event: *“one step...closer to success”*

- Request: financial contribution towards costs of £1,275 to increase transport provision and employer recruitment
- 9 institutions and approx. 200-300 students attend this event.



SEND: Talentino Offer

Careers At Every Level Career Programme:

- Bespoke support for SEND schools to create a careers strategy and an action plan.
- On site training for up to 12 staff in schools, covering early career development knowledge and application, and building capacity and capability
- Scheme of work with 54 lesson plans in 5 modules; a Skills for Independent Living System; enterprise planner and two enterprise curricula; USB with materials on soft copy
- All resources, tickets to the conference, remote support, action planning and training for 12 staff per school

Total £3,750+VAT per school

Coaching package for groups of schools

- Bespoke package for groups of up to 5 schools:
- Each school engages with a Talentino coach via Skype, who will conduct a Careers Health Check.
- Each school sends 3 delegates to 1 training day
- Full set of resources, taken away from the training day by the delegates, as well as 2 complementary conference tickets.
- Delivery of an 'Introduction to SEND and Careers' day workshop to a wider group of stakeholders.

Total: £12,685+VAT not including licence fee

Total saving for 5 schools: £6085+VAT

Talentino implements a small annual licence fee of **£295+VAT**, the first payment of which is due 12 months after training. Two complementary tickets to annual SEND and Careers conference are included each year.



CareerPilot Summary

<p>Career Pilot support without a Level 6 qualified adviser and not achieving 100% on BM 8 Allowing candidate to attend to do guidance and attend the masterclasses for 6 guidance days (Approx 2 schools)</p>	<p>£12,000 with cover costs (£24,000 approx) £5,250 without cover costs (10,500 approx)</p>
<p>Career Pilot support where there is an existing Level 6 Trainee but they are not achieving 100% on BM 8 Cover guidance time. Suggested one day a week for 6 months. (Approx. 2 schools)</p>	<p>£9,150 with cover costs (£18,300 approx) £2,400 without cover costs (£5,000)</p>
<p>Career Pilot mentoring of schools where there is an existing a fully qualified and experienced Level 6 adviser but they are not achieving 100% on BM 8 (approx. 5 schools)</p>	<p>£1,200 (Total £6,000)</p>



Cornerstone Employer Update:

1st meeting: December 17th 2019

- Capita WFM
- Great Western Hospital
- Wiltshire Council
- National Trust

TBC

- *Network Rail, Atkins, Jacobs*